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OUR MISSION:

PROMOTE EDUCATION AND SOCIAL DEVELOPMENT IN OUR LOCAL COMMUNITIES.
MESSAGE FROM OUR DIRECTORS

It is our pleasure to present Otra Cosa Network’s Annual Report for 2017. The report includes some great examples of our progress in 2017 including highlighting our work with our five HELP Projects. All this fantastic work could not be achieved without the great international support from our donors such as LitWorld International from New York and our partners who trust us with international volunteering such as; Horizon-Cosmopolite (Canada), Commundo (Netherlands) and Cooperating Volunteers (Spain) as well as all the universities such as Sheffield, Portsmouth, UEL, Lille and Lyon among many others who send their interns and volunteers to us.

There’s a lot to say about all our progress on our 5 HELP Projects, and not enough space here to acknowledge it all. However, I must highlight the achievements on our HELP Literacy project where after reviewing our progress Lit World has increased our funding to support an additional Literacy group and following great work from our OCN team, they invited two of our girl participants and their teacher Carmen Diaz to a conference in New York in March 2017 accompanied by Jenny our Operations Manager and Juany our International Director – an amazing experience for all and the team was awarded US$5,000 for their project to provide mains water to their community!

HELP English has developed in a more professional way with a better curriculum, structured exams and better induction & training for our volunteer teachers. HELP Youth continued some great work at our Skate Ramp and held Swimming lessons by the beach in partnership with Swim Tayka led and supported by a visit by one of their founders Dena Marshall. HELP Women has been progressing well at ‘El Comedor’ with a new Baking Room for the women to make & sell cakes thanks to US$5,000 raised by our Co-ordinator Enrica. HELP Environment has continued and consolidated the good work of ‘Yo Cuido Mi Playa’ (I look after my beach) and developed new projects with hydrophonic gardens and composting. Please do read more about our Projects in the main report.

Through 2017 we continued to work with several Partner Projects including the Exquisipan Women’s Bakery, which has now opened its own cafe. We also continued to grow financially, generating 45% more Income expanding our Peru based team ‘temporarily’ & increasing our spend on Projects to record levels.
None of this good progress in 2017 would be possible without the great work in Peru of Jenny Kehoe, our Operations Manager, who left us at the end of the year to go back to Scotland to be closer to her family and develop her career there. A big thank you to Jenny who worked for OCN for over 4 years firstly as Assistant Manager then as Operations Manager and under her management tremendous strides forwards where made in our Peru operations. We’d also like to thank Amy Christensen, our Assistant Manager of Volunteers and Marketing who left us in early 2017 after two years great work to return home to the States and Chase Engelhardt Assistant Manager of Fundraising and Partnerships who left in mid 2017 after 12 months with us where he particularly re-energised our HELP Environment project. We welcomed Tefa Vicedo from Spain in March 2017 to replace Amy and Jessica Schofield-Wood from England in September, broadly replacing Chase. We have also added Sandra Otero from Colombia to the OCN Peru team, initially on a temporary basis, but providing we can generate enough income, hopefully on a longer term basis.

I must acknowledge the tremendous generosity of our supporters who when serious flooding and landslides struck in March 2017 responded to our appeal and donated over £4,000, mainly spent on providing basic immediate needs and repairing roofs etc. to protect families from further problems.

Juany has continued developing relationships with partners and Universities in the UK, rest of Europe and North America, detailed later in this Report.

We are proud of our many accomplishments over the past year and of the tireless work of our amazing staff and volunteers in Peru. I hope the stories and evidence in this Annual Report will inspire you to join us in supporting our work in whatever way you can.

Peter & Juany Murphy
Directors, Otra Cosa Network
ORGANISATION AND STAFF

Otra Cosa Network continues to be led by our Directors, Peter and Juany Murphy, who work part-time from the UK to oversee the overall operations of the organisation and supervise the staff. Jenny Kehoe continued to lead our team in Peru as our Operations Manager though the year, before leaving in December after 4 ½ years with us to head back to Scotland then seek new opportunities. We’d like to think Jenny for her great contribution to OCN over the years, helping develop it from a smaller more basic organisation back in 2013 to what it is today. We wish Jenny all the best for the future.

We’ve also expanded our Peru team from Manager plus 2 Assistant Managers to Manager plus 3 Assistant managers in order to better manage our Projects and look after our volunteers as well as work more on Fundraising, as the larger team is only affordable through the funds we get in both from volunteer donations and fundraising for OCN and our projects.

NEW STAFF MEMBERS:

ESTEFANÍA VICEDO ASSISTANT MANAGER OF VOLUNTEERS, PERÚ

Tefa is from Cocentaina, a small town in Alicante, Spain. She studied Business and Administration there. She lived in London for the last 10 years, where she became fluent in English and worked in tourism for most of those years. She volunteered with us during two months as a volunteer coordinator and in March 2017 she was promoted as the new Assistant Manager for Volunteers, and also manages the HELP English programme.

JESSICA SCOFIELD-WOOD ASSISTANT MANAGER OF FUNDRAISING, PERÚ

Jessica is from Surrey, UK and studied European Studies and Spanish at King’s College, London. She first volunteered abroad in 2013 for an education charity in Ghana, and in 2015 she developed an English language project in four different areas of Tanzania. After university she interned for a London based charity where she worked in fundraising and communications. She moved to Peru in March 2017 where she volunteered for six months in a small development NGO before joining OCN in September 2017. Jessica is responsible for grant writing and she also manages the HELP Environment programme.

SANDRA OTERO ASSISTANT MANAGER OF MARKETING AND COMMUNICATIONS, PERÚ

Sandra was born in Barranquilla, on the Caribbean coast of Colombia. She studied economics there, and then went to Spain to do a Masters in Development Cooperation. She completed her thesis on the analysis of a community experience in renewable energy in Dominican Republic using the capabilities approach and human development. In the last 3 years she has been involved with development and cooperation organisations in countries like Colombia, Spain and the Dominican Republic. Sandra joined OCN in September 2017 as our Assistant Manager for Marketing and Communications, looks after the finances in Peru, and she also manages the HELP Youth and HELP Women programme.
HUANCHACO EDUCATION AND LEARNING PROGRAMME

Otra Cosa Network runs five of our own projects, which are all part of the Huanchaco Education and Learning Programme (HELP). HELP is dedicated to advancing the education possibilities and resources for lower-income children and adults in Huanchaco and the surrounding shanty towns.

THE FIVE PROJECTS INCLUDE:

HELP Women: Promoting women’s empowerment in Huanchaco.
HELP Environment: Teaching children about local solutions to global environmental issues.
HELP English: Providing equal education opportunities through access to English classes.
HELP Literacy: Improving children’s self-confidence and social-emotional skills through reading and writing.
HELP Youth: For children to play, learn and be creative in a safe and inspiring environment.
HELP WOMEN

PROMOTING WOMEN’S EMPOWERMENT IN HUANCHACO

The Help Women programme continued working with the women at the local Comedor in Huanchaco. This year, the women, the program coordinator and the volunteers, worked really hard and managed to raise money in different activities to improve the Comedor and to support some of the needs that the women and their families have throughout the year. Enrica, one of our HELP Women coordinator, ran an independent fundraising campaign to cover the cost of building a dedicated baking room, so both groups now have their own proper space for them so that mums can facilitate the preparation of their products. With this fantastic campaign, she raised almost US$5000 in around a month. On the other hand, the women and the volunteers ran two fundraising events in Huanchaco and raised enough money to support the bakery workshops, to cover the cost of paying school registration fees due in March and to help with the uniform costs of one girl whose step-father refuses to assume any responsibility for covering their school costs for this year and the following one.

Our sewing and bakery programme continued working throughout the year, despite many issues along the way. The sewing programme and the Comedor social worker, organized new sewing workshop to improve and teach new techniques to the women. This new workshops helped the women to arranged new orders from volunteers and ex-volunteers to made cotton shopper bags, yoga scarves and embroidered bags.

With the support of the volunteers and OCN, the bakery programme continued supporting Las Dulcecitas. They began working with a new business partner Moksha, a local hostel in Huanchaco. They deliver cakes to the hostel every week and this is the group’s first real experience of managing a relationship with a regular client. An experience that help them to maintain steady sales throughout the quarter when we had not volunteers present.

We also enjoyed our annual end of summer day trip. This year the women chose to go to archeological site El Brujo, which is further up the coast and then to the beach there. A total of around 60 people went, with mums, kids and volunteers. Everyone had a fantastic day out!

On December, we have had an offer from a group of Peruvian who would like to complete the construction of the unfinished second classroom and the bathroom and the showers at the Comedor. This would also include installing water and electricity for Las Dulcecitas baking room.

All of this are fantastic examples of the work that OCN and the volunteers are doing in the Comedor and the empowerment we are striving to achieve, with the women able to find a sustainable solution to some of their problems.
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HELP ENVIRONMENT

TEACHING CHILDREN ABOUT LOCAL SOLUTIONS TO GLOBAL ENVIRONMENTAL ISSUES

Our Environmental campaign ‘Yo Cuido mi Playa’ (I care for my beach) continued as a monthly event. Each month we invited kids from all of our projects and schools we partner with to join us for an afternoon of environmental related games and activities, and a clean-up of the beach. The themes we had at this year’s Yo Cuido Mi Playa include renewable energy, plastic pollution and endangered animals.

During the summer months of 2017, we integrated an environmental education component to our HELP Youth summer swimming programme, run in collaboration with our swimming partners Swim Tayka, which taught kids about water stewardship, the importance of conservation and took them on a number of environmental field trips around Huanchaco.

We continued with the Hydroponic garden project in Las Lomas, San Carlos and Maria del Socorro schools, teaching the children about the benefits of hydroponic gardening and how this saves water. We then harvested the vegetables and, with the help of the children, used them to make a Russian salad and a beetroot lemonade.

We also started a vermiculture composting project both Las Lomas and San Carlos schools. We taught the children about the benefits of composting, and how to make their own compost using food waste. We also taught them about benefits that worms have on the compost. We then made a compost garden at both schools, with the compost made from their own food waste. At the end of the school year, we replanted the garden into pots for the children to take home for them to take care of them, and put into practice what they have learned about gardening.

We have also started two composting schemes in two lower income areas, Huanchaquito and Las Brisas, and provided trainings to the community in how to compost, and how this cuts household waste and is beneficial for the environment.

In August, we welcomed two volunteers from France who had fundraised before their arrival in order to be able to fund some discreet projects within HELP Environment. Thanks to the money they raised, we managed to start a 12 square metre community garden in Las Brisas to complement our composting programme. We also renovated a park in San Carlos, Huanchaquito with benches, tables and drought resistant succulent plants, and finally we delivered a responsible landscaping workshop in Las Lomas.
During the summer months of January and February, 2017 we run summer classes at the local library. We taught two groups ages 2-9 and 9+ three days a week for two hour classes. There was an average attendance of 40 students.

We completed the ‘how to teach’ manual including an introduction to the programme, what they should expect, how to prepare, classroom and behaviour management techniques, lesson planning format and an explanation of our curriculum. This was then sent out to all HELP English volunteers arriving in the 2017 school year. We also ran an extensive training on How to Teach English as well as an Abuse and Neglect training with all volunteer teachers who will be going into the schools.

We created teacher manual binders for all of our HELP English teachers which will be passed to new volunteers as they come in. These include a copy of the ‘How to Teach’ manual they were sent before arrival, the syllabus for their classes, a copy of the teacher manual that corresponds with the workbook their students are in, information about the classes and specific students that they will be working with. The workbooks 1 and 2 were also printed in order to be used by the 3rd to 6th graders throughout the school year.

The government has published their English curriculum and officially made it mandatory in primary schools so we created exams and ran them through each grade every quarter to have a record of them and for the school teachers to be able to grade the students at the end of the school year. We also signed ‘convenio’ agreements with all three schools around the Huanchaco area.

A volunteer from the UK (a very experienced school teacher) helped us to create the curriculum for 1st and 2nd grade. We also made some chalkboards to use with them. The feedback from the teachers and students has been very positive.

We have been holding regular abuse and neglect training session for the volunteers, to help them learn to deal with the behaviour issues.

Overall this has helped move HELP English on to a much more professional & structured program for the children, supporting the drive for good English teaching in primary schools, which the government does not yet have the resources or trained teachers to achieve across the country without external support.
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During 2017, the HELP Literacy programme continued being financed by Litworld and Global Glow. Thanks to their support, the programme has had more stability so we could increase the number of LitClubs from five to six and this new one created was made up of girls and located in San Carlos.

During our trip to Lima in early January, we managed to secure a meeting with one of the congressmen for La Libertad, Luis Yika and our local mayor, José Ruiz, who was visiting him in Lima. We explained about our Community Action Plan to bring water to Cerrito and showed them our video. They then came and visited us in Cerrito to discuss the issue further and see it firsthand. We invited the members of the community and the community leaders spoke about the need for water in the area.

Our two LitClub members, Ruth and Irene, traveled to the Global HerStory Summit in New York at the end of March, together with our director, Juany and our operations manager, Jenny. It was a fantastic event with representatives from over 10 other countries. We were particularly proud when Ruth, one of our girls, was chosen to speak publicly about the influence that her mother has had on her.

Our Operations Manager, who coordinates our LitClubs, along with one of our mentors, Yaqui, travelled to Colombia to attend the first conference for LitWorld coordinators in Latin America in October. This was an intensive four day training for LitClub coordinators from all Spanish speaking countries. Here, we could meet amazing people, share our experiences and learn from all the attendees.

During the year we had two main celebrations. The first was the World Read Aloud Day (WRAD) and the second, the International Day of the Girl. In both events we had different activities with special invitees where the girls expressed their feelings and dreams with all the participants.

We appointed Maritza Martinez, one of our LitClub, Cerrito members, who has just turned 18, to be a paid assistant at both of our Cerrito LitClubs. She was thrilled, and we, LitWorld and Cerrito teacher Yaqui were all very pleased with the decision and her performance so far. In addition to facilitating her continued involvement and personal development, the idea was that Maritza who has grown up in Cerrito and knows the community well, would be able to help us in terms of recruiting new girls and strengthening links with the parents.
HELP YOUTH

FOR CHILDREN TO PLAY, LEARN AND BE CREATIVE IN A SAFE AND INSPIRING ENVIRONMENT.

This year, HELP Youth held summer swim, dance and football camps from January to March that were all very successful. The kids learned a lot and had lots of fun. On top of that we opened the ramp both in the mornings and the afternoons, and while the mornings didn’t see high attendance they served as a very important opportunity for working families to provide care and structure for their very young kids. Overall we’ve kept up with our goal of hosting an event at the ramp every month and we’ve seen this help increase our attendance bringing it up from approximately 4-15 daily to 8-25.

In March we held a birthday party to celebrate all of the birthdays of all of the children at the ramp simultaneously. We had a piñata, music, games and lots of food. All of the kids had an amazing time.

In June we had a skate contest for the kids, which drummed up a lot of enthusiasm for the ramp. However, we only managed to talk the girls into participating at the very end so we have agreed to host another tournament for them, though they did skate a lot more that day and we launched more structured activities and crafts, we have a google doc with craft and game ideas that everyone has access to as well.

We hosted 1-2 events at the ramp every month, which the kids and volunteers have enjoyed quite a lot. One of these events was international go out and skate day where the kids played live action versions of games found in the popular video game Tony Hawk’s Pro Skater.

In July we had a ‘Fiestas Patrias’ (Peru Independence Day) event and an Olympics day in August. At each event we had lots of activities for the kids, games, music and food. We’ve started to give out pineapples as a healthy alternative for prizes and these have been very popular with the kids.

In August we purchased more board games, helmets, books and other educational materials for the kids to update our repertoire of free play activities and we’ve received very positive feedback from the kids.

We did a Halloween party, a movie night, a Chocolatada (Christmas party), and a health and play-acting workshop for the children. In all the events the kids had a great time with all the activities, games, music, food and gifts.
We expanded our relationship with the National University of Trujillo and managed to place three of our University of Sheffield research students there to conduct studies in the biology department.

One of our volunteers at Casita de Madera managed to raise a total of 1,000 euros to provide the kids with shoes, clothes and Christmas presents.

Exquisipan, one of our partner projects, opened their own place in Trujillo. The women’s bakery opened a wonderful café in one of the main streets in Trujillo, and now they are not only selling the bread that they themselves do, but also they are selling breakfast, juices, and sandwiches, among other things.
In March 2017, areas around Huanchaco were sadly devastated by the flooding and landslides. In response to the disaster, we ran an online fundraising campaign, in order to support the victims. Thanks to the generous donations made by our volunteers, ex volunteers and friends, we raised a total of £4,149 to buy food, water and basic supplies to the families that sadly lost their homes.

EL NIÑO COSTERO FLOODING
INTER-AGENCY COLLABORATION

Throughout this year, we continued to strengthen relationships with our partners agencies who collaborate with us in recruiting volunteers, namely: Cooperating Volunteers, Commundo and Horizon Cosmopolitan. To enhance our collaborative impact we are undertaking analysis and planning future strategies. New initiatives with our partner agencies include the inclusion of regular Skype meetings which have greatly enhanced the productivity of our collaboration with our international partners, such as Cooperating Volunteers who work with us to recruit Spanish volunteers.

Our International Relations Director travelled to New York in mid-March to attend the Annual General Meeting of LitWorld, who fund our HELP Lit project. There we met with other LitWorld partners and helped to identify key issues for future work as well as having extremely productive meetings with this key donor.

Our HerStory delegation, comprised of our Operations Manager, Carmen Diaz, and the two participants from her LitClub were invited to New York to participate in the HerStory Summit after the girls’ submissions on the hopes and dreams of their community won a grant of US $5000 to finally have running water installed in the community of Cerrito de la Virgin in Huanchaco. It was an amazing encounter and we were also able to connect with a wide variety of different LitWorld and HerStory groups from around the world and our International Relations Director, Juany, was able to hold several very productive meetings with the leadership of LitWorld.

We hold regular update meetings with LitWorld every three months to report on the progress that our project is making and coordinate future developments. We will continue to do so with the addition of reporting on the progress of the water provision for the community in Cerrito de la Virgen. These meetings with LitWorld updates will be coordinated by the Operations Manager when Juany is travelling or out of the country.

From April to June, we dedicated time dealing with the academic requirements of the volunteers that Juany recruited in quarter 1. We assisted students in organising their dissertation and placement proposals, as well as organising their travel to and from Peru/UK and coordinating with their supervisors. We assisted in the review of bibliographies and reading lists relating to their international research and made suggestions of concepts that could be useful in the elaboration of their dissertations. We also supported the students in the preparation their dissertation proposals and in meeting the various requirements relating to their placement criteria.

Juany travelled to Lyon end of May to attend the Latin American week at the INSA and had a meeting with the Director of the programme, Eveline Manna, and participated in the presentation of OCN to 1st and 2nd Year students. Juany had a meeting with two other lectures and helped to identify key issues for future work, such as the possibility of a collaborative project with engineering students to actively develop and disseminate solar panel technology in local communities.

OCN was present at the 2017 Conference “Borders vs. Bridges” in mid-May where we presented a paper and had an OCN stall. The event was well-attended and helped OCN raise its visibility in the American Institute of London. Juany also liaised with la Feria del Libro in Trujillo where OCN had a stand for first time in November, alongside other exhibitors at the fair.
OCN also participated in the PILAS Annual Conference 2017 where Juany presented a paper and had the opportunity to liaise with their Director of International Development in order to present OCN’s work to their current master’s students. Dr. Lata Narayanaswamy and OCN share the aim of promoting academic research through generating knowledge on development issues in low income countries, in our case Peru and to pursuing collaborative research with us. She will be presenting our internship programme to them this October.

OUTREACH

We finalized our MOU with Sheffield University and presented research proposals for MA Students to elaborate in 2018, including studies on subjects such as a “Critical Analysis of Volunteering with OCN,” “OCN’s Contribution to Society” and the “Effectiveness of the OCN Fundraising Strategy.”

We recruited volunteers from the University of Sheffield master’s programme for the next quarter and assisted in the selection of their field supervisors according to the projects. Eight masters Students arrived in Otra Cosa in June-July 2017. Their research proposals included:

- An exploration of how the El Niño phenomenon impacted local livelihoods in Huanchaco and how the population were able to adapt to these impacts.
- An exploration of the changing attitudes and behaviours of local people regarding beach pollution and clean-ups.
- Water supply issues in Huanchaco and issues around access to water.
- Inequalities in Educational Outcomes and Opportunities: Exploring the Relationship between Literacy Clubs for Children and Educational Inequalities in Huanchaco, Peru.
- The water and air pollution in urban environments project.
- The role of voluntarism in improving livelihood opportunities.
- Integrating social enterprise into volunteer projects or youth amenities and crime prevention.
- Capacity building and sustainability in English teaching programmes in Huanchaco, Peru.

We welcomed these students from June and our team were appointed to be their practical supervisors according to the projects which they manage.
SOLIHULL SIXTH FORM COLLEGE

We are bringing 4 sixth formers from Solihull College as well as two ex-Solihull students who are now at University. They will be travelling with Juany and their Geography teacher Ms. Brown who also visited us two years ago. Juany gave a presentation and also went to the careers fair at Solihull College where she had the opportunity to talk to many potential students interested in our programme. We have recruited four students from this event and they have opted to participate in the full programme with us, including the optional cultural extras such as extra curricula tours and activities. The four students have also brought donations to our programmes.

EXETER UNIVERSITY

Three students from Exeter University will join the programme and two of them are medical students and will join our medical programme in El Tropico Clinic.

UN COLLEGE

Ten volunteers from UN College were welcomed in Huanchaco and work in our different projects from September to December 2017.

OVERSEAS UNIVERSITIES

Our work in collaboration with the University of Liege has developed an agreement of co-operation. We now have a volunteer coming to our sister project Exquisipan for 3 months. We also attended the Latin American week at the INSA Engineering University in Lyon. This year they sent five INSA students. We held various meetings and participated actively in various activities for the whole week.

ADMINISTRATION

In June, after a relatively long wait (to enable us to present our most recent UK reports), we were finally able to register with the Peruvian Association for International Development (APCI) as an ONGD (Development NGO), a status which has now been renewed until September 2019. This quarter a lot of work went into our ENIEX registration, which was finalised on 5th October after more than two years of hard work! This is a great achievement and will now allow us to apply for volunteer visas for staff, again enabled by the latest UK charity declaration which was required by the Peruvian authorities.

We also opened an official bank account in Otra Cosa Peru’s name. Following some legal issues which have caused delays, we hope that this account should become active in Q4. Our Peruvian Board of Directors came up for renewal at the end of August. Through the BT MyDonate application process, we were required to update our Gift Aid details. Although OCN has not claimed Gift Aid to-date, we intend to start doing so, as it is an excellent source of extra income. To this effect, our Director Peter will be attending a training in early December on claiming and making the most of Gift Aid.

FUNDING

Rotary Club sent another donation of £500 which can be used for library and also to support Exquisipan.
In 2017 we were so fortunate to have 142 volunteers and interns from 21 different countries around the world, including 8 local Peruvian volunteers! Our volunteers ranged from 19 to 63 years old, although 70% fell into the 18 to 30 age bracket. Many of our volunteers come independently but we have also formed great relationships with selected universities that send their students to complete their year abroad, dissertations or required internships that they will gain credit for at their university.

Upon arrival in Huanchaco, our volunteers receive an induction and walking tour of the town to help them settle in. Our in-country staff are there to provide support and supervision throughout the volunteers’ stay, as well as arrange social activities to help bring our tight-knit volunteer community together and ensure that new volunteers feel at home. When like-minded people are brought together to work for a common goal, no matter what part of the world they are coming from, strong bonds are made and often our volunteers stay friends long after their time with OCN.

Many of our volunteers choose to work in more than one position so that they can experience different areas. We now require all of our volunteers with office roles to also work part time in one of the community based their projects so that all of our volunteers have direct contact with the communities we work in. We believe that this flexibility not only offers a unique opportunity to our volunteers, but also allows us to better serve the communities that we work with, as our volunteers develop a greater understanding of the local culture and way of life.

This year we had the opportunity to work with an organisation called YEAR ON. This organization runs a program that deliberately teaches the soft skills learned in college and develops them during a nine-month gap year for students preparing for the next step in life. It’s a three-phase program, and Otra Cosa was part of the first one, the international service learning phase. Ten young volunteers from the United States (between 18 and 21 years old) arrive to Huanchaco on the 7th and the 8th of October, and stayed for 10 weeks with us. The volunteers were involved in three of our HELP programs (English, Environment and Youth) and two of our partner projects (Dog shelter and Special needs School)

«Having the opportunity to live in the community in which your NGO operates is an invaluable experience. You can see with your eyes the impact of Otra Cosa Network in Huanchaco.»

-Joana Arrifano (volunteer)
2017 was another successful year for OCN financially, with Income before exceptional items up over 45%. This enabled us to continue to fund a third full-time staff member in Peru and to ‘temporarily’ hire a fourth Peru team member from September 2017 and increase our spend on Projects by almost 7%, making it now our highest ever expenditure on our 5 HELP projects facilitating much further progress.

Total Income was £91,301, but this includes exceptional items of a £10,000 one-off legacy grant for a future Story Telling project and £2,677 of Group Travel Income for a group travelling to Cusco & paying through us. This leaves Income before exceptional items of £78,624, up £24,618 (45.5%) on the prior year.

This was primarily due to increases in Volunteer payments by £16,335, including for group packages including food & accommodation; ongoing grants and fundraising up £4,188, donations up by almost £1,000 and other income (excluding exceptionals) up almost £3,000, including categorising all income for Spanish lessons as other income rather than netting off the cost of the lessons (see below).

Total Expenditure of £75,375 included the exceptional item of Group Travel expenses of £2,100, leaving Expenditure of £73,275 before exceptional items, up (£19,257), (35.6%) on the previous year. This reflected significantly increased spend on Salaries etc up by £ (3,104) with the larger Peru team mentioned above and on housing, accommodation & food by (£8,184) with more inclusive packages sold together with an increased spend on projects of almost (£1,000) and other expenses (excluding exceptionals) up by around £(7,000) including payments for volunteer Spanish lessons (previously netted off Other Income, see above), spend on flood relief (not an OCN Project) and exchange rate losses on transfers to Peru.

Although OCN shows a gross cash surplus of £15,926 for 2017, this is almost entirely made up of grant funds received but not yet spent, including the £10,000 Story Telling project legacy grant. In fact our ‘restricted funds’ Reserves (for specific project spend) increased by £15,967 while our general reserves decreased by just (£42) on income of £91,301. So, whilst recognising our success at raising extra funding for projects, and ability to fund a larger team & more project spend, our underlying activities were effectively at break-even, which is indeed our aim.

Accounting Notes: Housing income and Housing expenses are shown on a cash only basis, so exclude any benefit allowance for free accommodation for staff. If the value of this were to be included, then Housing income and Peru based benefits would both increase by approximately £2,000. Excluding this is allowed under UKCC guidelines.

Grants (ongoing) refers to grants where we have a reasonable expectation of receiving the same or similar grants in future years, whereas the one-off legacy grant is not expected to be repeated & is treated as an exceptional item.

Group Travel Income & Expense are also categorised as exceptional items, as this is not something that has happened on a regular basis in previous years.
## 2017 Financial Summary

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<tr>
<td>Fundraising &amp; Grants</td>
<td>£5,914</td>
<td>£17,977</td>
<td>£3,981</td>
<td>£2,475</td>
<td>£30,347</td>
<td>£8,522</td>
</tr>
<tr>
<td>Donations/Other Income</td>
<td>£1,049</td>
<td>£5,646</td>
<td>£1,948</td>
<td>£1,127</td>
<td>£9,770</td>
<td>£10,866</td>
</tr>
<tr>
<td>Total receipts</td>
<td>£16,436</td>
<td>£37,852</td>
<td>£16,113</td>
<td>£20,901</td>
<td>£91,301</td>
<td>£54,006</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2017 Q1</th>
<th>2017 Q2</th>
<th>2017 Q3</th>
<th>2017 Q4</th>
<th>2017 Full Year</th>
<th>2016 Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Payments</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Salaries, benefits and expenses</td>
<td>£6,732</td>
<td>£5,033</td>
<td>£5,780</td>
<td>£7,438</td>
<td>£24,984</td>
<td>£21,880</td>
</tr>
<tr>
<td>Housing/accommodation &amp; food</td>
<td>£3,300</td>
<td>£2,858</td>
<td>£5,985</td>
<td>£7,842</td>
<td>£19,985</td>
<td>£11,801</td>
</tr>
<tr>
<td>Project spend total</td>
<td>£3,225</td>
<td>£3,233</td>
<td>£3,608</td>
<td>£4,261</td>
<td>£14,327</td>
<td>£13,432</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>£2,574</td>
<td>£5,375</td>
<td>£3,455</td>
<td>£4,675</td>
<td>£16,080</td>
<td>£6,905</td>
</tr>
<tr>
<td>Total payments</td>
<td>£15,831</td>
<td>£16,499</td>
<td>£18,828</td>
<td>£24,217</td>
<td>£75,375</td>
<td>£54,018</td>
</tr>
<tr>
<td>Total Surplus/(deficit)</td>
<td>£604</td>
<td>£21,353</td>
<td>-£2,715</td>
<td>-£3,316</td>
<td>£15,926</td>
<td>-£12</td>
</tr>
</tbody>
</table>
The charity's trustees are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 (“the Act”).

The charity's trustees consider that an audit is not required for this year under section 144 of the Act and that an independent examination is needed.

It is my responsibility to:

- examine the accounts under section 145 of the Charities Act,
- to follow the applicable Directions given by the Charity Commission (under section 145(5)(b) of the Act, and
- to state whether particular matters have come to my attention

My examination was carried out in accordance with general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently no opinion is given as to whether the accounts present a 'true and fair' view and the report is limited to those matters set out in the statement below.

In connection with my examination, no material matters have come to my attention (other than that disclosed below) which gives me cause to believe that in, any material respect:

- accounting records were not kept in accordance with section 130 of the Charities Act or
- the accounts do not accord with the accounting records

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in order to enable a proper understanding of the accounts to be reached.

* Please delete the words in the brackets if they do not apply.

Signed: [Signature]
Name: David Alan Fenton
Date: 25/10/2018

Relevant professional qualification(s) or body (if any):
Section B

Disclosure

Only complete if the examiner needs to highlight matters of concern (see CC32, Independent examination of charity accounts: directions and guidance for examiners).

Give here brief details of any items that the examiner wishes to disclose.
## Receipts and payments accounts

**For the period from** 01/01/17  
**To** 31/12/2017

### Section A Receipts and payments

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted funds</th>
<th>Restricted funds</th>
<th>Endowment funds</th>
<th>Total funds</th>
<th>Last year</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>to the nearest £</td>
<td>to the nearest £</td>
<td>to the nearest £</td>
<td>to the nearest £</td>
<td>to the nearest £</td>
</tr>
<tr>
<td><strong>A1 Receipts</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volunteer payments</td>
<td>42,475</td>
<td>-</td>
<td>-</td>
<td>42,475</td>
<td>26,141</td>
</tr>
<tr>
<td>Housing income</td>
<td>8,708</td>
<td>-</td>
<td>-</td>
<td>8,708</td>
<td>8,477</td>
</tr>
<tr>
<td>Fundraising events</td>
<td>257</td>
<td>4,822</td>
<td>-</td>
<td>5,079</td>
<td>5,531</td>
</tr>
<tr>
<td>Grants (ongoing)</td>
<td>15,269</td>
<td>15,269</td>
<td>10,628</td>
<td>2,091</td>
<td></td>
</tr>
<tr>
<td>Donations</td>
<td>2,884</td>
<td>-</td>
<td>-</td>
<td>3,177</td>
<td>238</td>
</tr>
<tr>
<td>Sundry income</td>
<td>3,177</td>
<td>-</td>
<td>-</td>
<td>3,177</td>
<td>-</td>
</tr>
<tr>
<td>Exceptional item - once-off legacy grant</td>
<td>-</td>
<td>9,000</td>
<td>-</td>
<td>10,000</td>
<td>-</td>
</tr>
<tr>
<td>Exceptional item - group travel income</td>
<td>-</td>
<td>10,000</td>
<td>-</td>
<td>2,677</td>
<td>-</td>
</tr>
<tr>
<td><strong>Sub total</strong> (Gross income for AR)</td>
<td>59,326</td>
<td>31,975</td>
<td>-</td>
<td>91,301</td>
<td>54,006</td>
</tr>
</tbody>
</table>

### A2 Asset and investment sales, (see table).

|                         | - | - | - | - | - |
| **Sub total**           | - | - | - | - | - |

|                         | - | - | - | - | - |
| **Total receipts**      | 59,326 | 31,975 | - | 91,301 | 54,006 |

### A3 Payments

<table>
<thead>
<tr>
<th></th>
<th>to the nearest £</th>
<th>to the nearest £</th>
<th>to the nearest £</th>
<th>to the nearest £</th>
<th>to the nearest £</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Peru based salaries, benefits &amp; living expenses</td>
<td>12,250</td>
<td>1,150</td>
<td>-</td>
<td>13,400</td>
<td>9,909</td>
</tr>
<tr>
<td>UK based salaries &amp; benefits</td>
<td>11,583</td>
<td>-</td>
<td>-</td>
<td>11,583</td>
<td>11,971</td>
</tr>
<tr>
<td>Housing/accommodation/food expenses</td>
<td>19,986</td>
<td>-</td>
<td>-</td>
<td>19,986</td>
<td>11,801</td>
</tr>
<tr>
<td>Promotion &amp; fundraising expenses</td>
<td>908</td>
<td>-</td>
<td>-</td>
<td>908</td>
<td>2,304</td>
</tr>
<tr>
<td>IT expenses</td>
<td>744</td>
<td>-</td>
<td>-</td>
<td>744</td>
<td>511</td>
</tr>
<tr>
<td>Telecommunications</td>
<td>598</td>
<td>-</td>
<td>-</td>
<td>598</td>
<td>428</td>
</tr>
<tr>
<td>Legal/accounting expenses &amp; professional fees</td>
<td>662</td>
<td>-</td>
<td>-</td>
<td>662</td>
<td>929</td>
</tr>
<tr>
<td>Office supplies</td>
<td>484</td>
<td>-</td>
<td>-</td>
<td>484</td>
<td>423</td>
</tr>
<tr>
<td>Spend on projects</td>
<td>335</td>
<td>13,992</td>
<td>-</td>
<td>14,327</td>
<td>13,432</td>
</tr>
<tr>
<td>Other expenses – incl ex rate losses &amp; revaluations</td>
<td>9,719</td>
<td>866</td>
<td>-</td>
<td>10,585</td>
<td>2,310</td>
</tr>
<tr>
<td>Exceptional item – Group Travel Expenses</td>
<td>2,100</td>
<td>-</td>
<td>-</td>
<td>2,100</td>
<td>-</td>
</tr>
<tr>
<td><strong>Sub total</strong></td>
<td>59,368</td>
<td>16,008</td>
<td>-</td>
<td>75,376</td>
<td>54,018</td>
</tr>
</tbody>
</table>

### A4 Asset and investment purchases, (see table)

|                         | - | - | - | - | - |
| **Sub total**           | - | - | - | - | - |

|                         | - | - | - | - | - |
| **Total payments**      | 59,368 | 16,008 | - | 75,376 | 54,018 |

### Net of receipts/(payments)

<table>
<thead>
<tr>
<th></th>
<th>to the nearest £</th>
<th>to the nearest £</th>
<th>to the nearest £</th>
<th>to the nearest £</th>
<th>to the nearest £</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>A5 Transfers between funds</td>
<td>-24</td>
<td>15,967</td>
<td>15,925</td>
<td>-12</td>
<td></td>
</tr>
<tr>
<td>A6 Cash funds last year end</td>
<td>16,095</td>
<td>4,909</td>
<td>21,004</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Cash funds this year end</td>
<td>16,095</td>
<td>20,876</td>
<td>36,979</td>
<td>-12</td>
<td></td>
</tr>
</tbody>
</table>
### Section B Statement of assets and liabilities at the end of the period

<table>
<thead>
<tr>
<th>Categories</th>
<th>Details</th>
<th>Unrestricted funds to nearest £</th>
<th>Restricted funds to nearest £</th>
<th>Endowment funds to nearest £</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>B1 Cash funds</strong></td>
<td>UK bank &amp; PayPal accounts</td>
<td>15,067</td>
<td>17,846</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td>Peru bank accounts</td>
<td>456</td>
<td>1,845</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td>Peru cash</td>
<td>531</td>
<td>1,168</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td><strong>Total cash funds</strong></td>
<td><strong>16,054</strong></td>
<td><strong>20,876</strong></td>
<td>-</td>
</tr>
</tbody>
</table>

(agree balances with receipts and payments account(s))

<table>
<thead>
<tr>
<th>B2 Other monetary assets</th>
<th>Details</th>
<th>Unrestricted funds to nearest £</th>
<th>Restricted funds to nearest £</th>
<th>Endowment funds to nearest £</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>B3 Investment assets</th>
<th>Details</th>
<th>Fund to which asset belongs</th>
<th>Cost (optional)</th>
<th>Current value (optional)</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>B4 Assets retained for the charity's own use</th>
<th>Details</th>
<th>Fund to which asset belongs</th>
<th>Cost (optional)</th>
<th>Current value (optional)</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>B5 Liabilities</th>
<th>Details</th>
<th>Fund to which liability relates</th>
<th>Amount due (optional)</th>
<th>When due (optional)</th>
</tr>
</thead>
</table>

Signed by one or two trustees on behalf of all the trustees

Signature: A.P. Murphy  
Print Name: A.P. MURPHY  
Date of approval: 20/10/18